

Advanced Exchange Core Program Offerings

Depot International offers OEM, refurbished, and aftermarket printer parts, many of which are available through our Exchange Program. With Exchange, you can order quality parts for same day shipment and then simply return the repairable cores back to Depot International. Returning your cores is easy - simply use the return label provided with your shipment. Our cutting-edge tracking and reporting tools such as our weekly open core report make it simple to manage your core returns and due dates. This ensures you always know your core balance.

Advance Exchange Core Programs

Traditional Advance Exchange:

Our traditional Advance Exchange program requires that for each Advance Exchange product ordered, a core of the exact equivalent is returned against the original order. In order to assist our customers with returns, an Advance Exchange Return Label is included. If a customer also wishes to use an Authorized Return Label (ARS) label, they can be purchased and added to the order for an additional cost. Several of Depot International's programs include a free ARS label and the cost is included via the program pricing. Both the Advance Exchange Return Label and the ARS label are tied to the order for tracking in Depot International's system.

Core Banking:

What is Core Banking? Core Banking is a service that enables Depot International to effectively manage our customers' outstanding core returns. Depot International manages core processing by receiving and applying returned cores to the oldest outstanding cores weekly. This program helps customers save time and money that is often associated with core management, core billing, and core payments. For the Core Banking program to operate effectively and efficiently, we have outlined the process and requirements below:

Core Banking Steps and Requirements

- Customers are asked to return cores in bulk – not individually. By pallet is preferred.
- Depot International will apply cores to customer's accounts on a weekly basis.
- Depot International will apply cores starting at the oldest orders and move towards the most current.
- Depot International can substitute "like value" cores to fulfill open items.
- Customers may be charged if the values of cores submitted are insufficient.

Core 90™:

Core 90™ is an innovative program offered by Depot International. Customers who qualify for this program will enjoy the easiest core program in the market to date.

Core 90™ Program:

Customers on Core 90™ order their exchange parts as always. The program runs one month in arrears and resets every month once the established criterion has been met.

Each month, Depot International provides the customer with a statement indicating how many Advance Exchange products they purchased the previous month and the quantity returned, including a listing of the outstanding cores. If the quantity returned is 90% or greater, the customer will be cleared for that month and their core balance owed set to zero for the next month.

If the customer return rate is below 90%, they will be billed for the deficiency to get them to 90%. The customer will be billed at the core value for the outstanding cores to get to 90%. Once billed, the customer will be cleared for that month and their core balance owed set to zero for the next month.

[Contact your Depot International account manager today to find out which core exchange program is right for you!](#)

Core 90™ Requirements

- This program is intended for Strategic Customers with accounts exceeding revenue of \$10,000 per month with Depot International.
- Customers must agree to return their cores to Depot International as required by our advance exchange agreement.
- Customers must agree to a core return rate of 90% or above and if they do not reach this mark, they will be billed for the deficiency to bring them to 90%.
- Customers will have 15 days to return the necessary cores prior to billing.
- Customers can only be in one Exchange program with Depot International; core programs cannot be combined.